

# Three of our most popular services.



## PRODUCT CATALOGS

Stop losing viewers by sending them to the manufacturer's site to view products!

We'll add full product catalogs to your current website.

Updated when products are launched and retired.

## A NEW CUSTOM WEBSITE

Refresh your online look and content!

We only work with this industry so we'll have your new site up fast.

Content, product updates, hosting, backups, security, etc., etc. It's all included!



## CUSTOM DIRECT MAIL CAMPAIGNS

Have you been receiving our "SUMO" Postcards? DIRECT MAIL WORKS!

Tell us what product or service you want to showcase, and we'll do the rest.

Send people back to your website with a "Register to Win" contest and capture their competitive machine data!



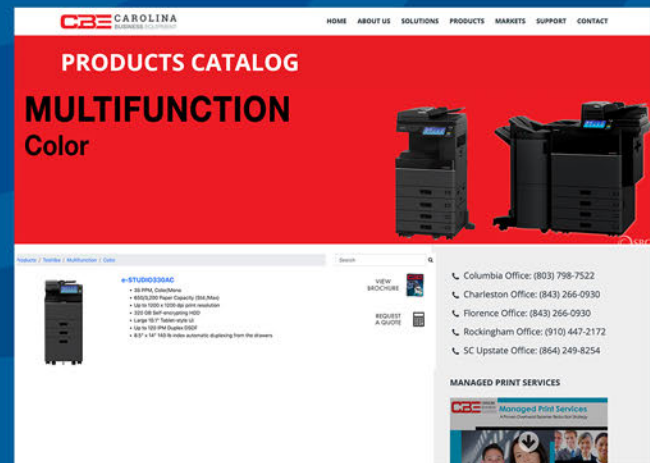
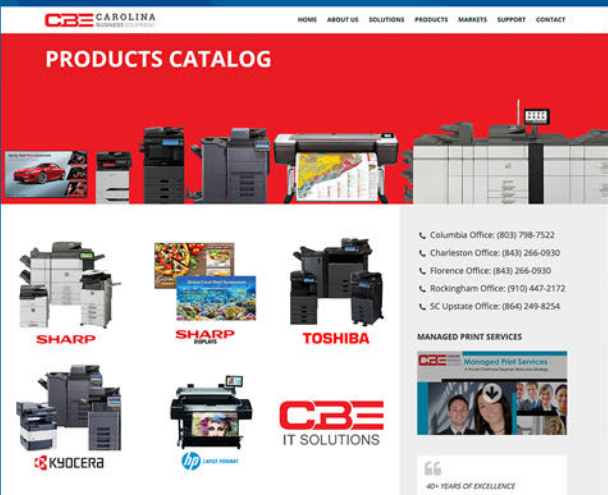
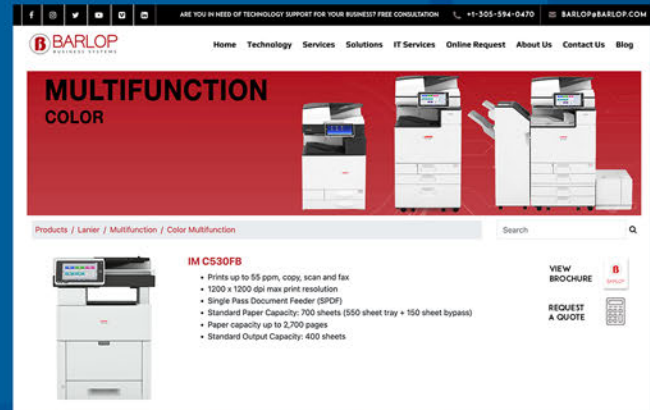
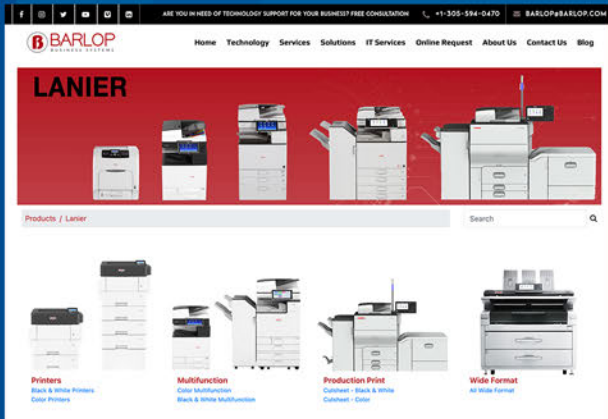
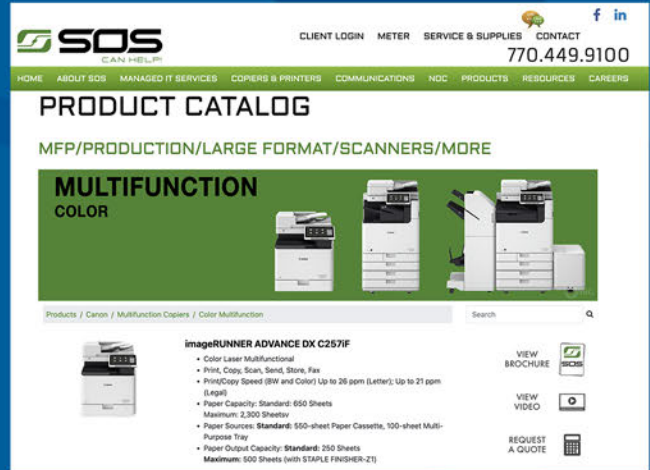
[www.DealerSiteBuilder.com](http://www.DealerSiteBuilder.com)  
[www.ProductCatalogSolutions.com](http://www.ProductCatalogSolutions.com)

Office: (913) 717-4995



# PRODUCT CATALOGS

- There are so many ways that you can configure your new product area to look unique.
- We can customize it with your company or site colors, fonts, etc. Add your logo to the “view brochure” image
- Add your logo to the “view brochure” image
- We can customize all the product header images.
- Contact us for a screen share to see how we can sync your new products section with your current website.





# PRODUCT CATALOGS

- Keep your viewers on your website by showcasing all of your product lines
- Automatically updated all-year-long as new products are launched and others retired.
- Nicely displayed and easy to navigate!
- Viewers can print a color brochure, watch a video, and request a quote.



# CUSTOMIZABLE HOME PAGE

- Your Company Logo, Colors, Years in Business, all displayed
- Additional 100+ home slide library to swap out for holidays or special events!
- We will create a custom home look at no additional cost.



# SHOWCASE YOUR COMPANY

People buy from people. So, introduce yourself and your company! Tell your customers or potential customers about your business:

- Background of your business
- Mission Statement
- Directions to your showroom
- Coverage area
- Business news (new location) or awards (top 50 in Chamber)
- Community involvment
- Customer Testimonials
- Staff information - with possible photos or bios

**Office eXperts Inc.**  
(419) 974-1001  
(866) 871-3323

HOME ABOUT CAREERS PRODUCTS & SOLUTIONS WHY XEROX GO GREEN CUSTOMER CENTER WIN REQUEST A QUOTE CONTACT US

### Coverage Territory

Office eXperts is the exclusive Xerox Sales Agent for 25 counties in Northwest Ohio.

Office eXperts covers the following 25 counties:

- Allen
- Ashtabula
- Cuyahoga
- Franklin
- Lorain
- Madison
- Marion
- Portage
- Stark
- Summit
- Tuscarawas
- Van Wert
- Walton
- Wayne
- Wood
- Yates
- Belmont
- Butler
- Columbiana
- DeWitt
- Geauga
- Hamilton
- Henry
- Jefferson
- Lawrence
- Licking
- Meigs
- Monroe
- Putnam
- Richmond
- Seminole
- Shelby
- Todd
- Union
- Washington
- Wesley
- Wood
- Wyandot

**xerox**  
Authorized Agent

**ABC**  
Automated Business Concepts, Inc.

(318) 868-0012

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### Meet Our Team

### Our Owners

**Paul Pruitt**  
President  
Brent Park Church, VA  
Brent Park Atlanta, GA  
Community Lives: Shirovport, LA  
Previous Work: When not at work.

**Terry McNaight**  
Vice President  
Brent Park Atlanta, VA  
Community Lives: Dallas-Fort Worth, TX  
Previous Work: Habitat's commit  
When not at work: Enjoying my family while  
helping "the needy" bring a 2 bedroom, 4  
bath, and volunteer site closer up.

### Sales Professionals

### Sponsorships

**La American Military Academy**  
MISSION

Podar en sus actividades físicas con valores espirituales, democráticos e ínticos que promuevan la cohesión transformadora de nuestra sociedad. La personalidad integral del estudiante se desarrolla en un contexto significativo de excelencia humana y académica.

**AMERICAN MILITARY ACADEMY**

**BISONS**

### About Us

Barry offers AgriStar's high performance line of machines that provide superior pricing, walk-in and being, exceptional handling and working in a single machine solution. Our experienced staff will let us know evaluation and put you in the right equipment and meet budget constraints.

A right equipment for the right task, helps less downtime due to pricing and breakdowns you will increase productivity which leads to higher profitability.

More information or a quote please call 1-800-671-0880 or locally at 330-729-0880.

### Service & Support

CompuCharts maintains complete support for your printers, copiers, fax machines and scanners. We also offer both online and onsite support for PCs and Laptops for Notebook, Desktop, server with services in MD, OH, PA and FL. We partner with leading national to accommodate sales anywhere in the continental U.S.

The products we service include Brother, Canon, Copier, HP, IBM, Konica Minolta, Marantz, Ricoh, Lexmark, Panasonic, QMS, Sharp and Xerox, among others.

All CompuCharts, we assign our customers requirement to a primary field service representative. The same field service representative handles them from purchase thru A/P or service call to make "My" you feel safe and confident.

### COMPUCHARTS

Supporting Print/Copy Customers Since 1983

(330) 725-0880

SERVICE • QUALITY • VALUE

37th Anniversary  
1983-2020

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### About Us

### About CompuCharts

### Service & Support

**Excel Business Systems**

(302) 453-1500

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### About Us

### About Excel Business Systems

Excel Business Systems has been in business since 1985 and offers a complete solution covering the full spectrum of office and home use of the digital inkjet printer, copier, and color printer in the world. From our manufacturing plant, which has expanded to an international site, and across several US branches, Excel Business Systems provides professional office and residential inkjet printers, copiers, and color printers for thousands of customers.

Our services are based on the belief that our customers will be satisfied with the products we sell and the service we provide. We are committed to providing the highest quality products and services to our customers.

### MORE commitment to our customers

- 1. International delivery to over 100 countries
- 2. Personalized customer service
- 3. Free technical support
- 4. Free delivery
- 5. Free installation
- 6. Free training
- 7. Free on-site support
- 8. Free on-site repair
- 9. Free on-site maintenance
- 10. Free on-site training

**DOCUQUEST**  
digital document solutions

(912) 525-3555

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### About Toshiba

Toshiba America Business Solutions, Inc. is home to the MPS and Digital Signage Masters. An independent operating company of the Toshiba Corporation founded in 1999 and headquartered in Lake Forest, California, our innovative technology and creative solutions help you work more efficiently in today's ultra-competitive business environment.

### Toshiba Corporate Overview

Toshiba America Business Solutions, Inc. is headquartered in Lake Forest, California. Our innovative technology and creative solutions help you work more efficiently in today's ultra-competitive business environment.

### Toshiba History

It all began in 1875 when Toshiba Engineering Works became a major supplier of telegraph equipment used in long distance communications and quickly earned the reputation for innovation and reliability.

### Toshiba Toner Division

Toshiba Toner Products Division is headquartered in Whitsett, North Carolina. This division has supplied toner for the US and global markets for use in Toshiba copiers and printers for 30 years.

**aez**  
AZZ Business Systems

(415) 656-2400

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### Our 125 Year History

The Typewriter DMA AZZ Business Systems Saving the San Francisco Bay Area Since 1988

In 1893, Jacob Gussendiner, with the help of his family started the Typewriter Company in downtown San Francisco on South St. It was common in those days to call any small enterprise and organization a business that the name Typewriter Company was chosen by Typewriter. The business operated successfully for over 90 years in the same building, 125th Street, San Francisco, CA. Gussendiner operated from a temporary location on 125th Street until the downtown area was partially rebuilt and replaced.

The Typewriter Co. was incorporated in 1909 and moved to 4057 Market Street when the business expanded for 20 years. During the early 1930s, an experienced typewriter repair technician named Richard Decker the shop manager for the Typewriter. Under his watch, typewriters were being repaired all over the world and the shop became a major part of the business. At the same time, the Typewriter Company opened the local "Typewriter Center" on the area - the precursor to the current location on 125th Street and 125th Street. The Typewriter Center was the first to provide a complete service for typewriter repair and maintenance.

**Excel Business Systems**

(302) 453-1500

HOME ABOUT CAREERS PRODUCTS & SOLUTIONS INDUSTRY SOLUTIONS GO GREEN CUSTOMER CENTER WIN REQUEST A QUOTE CONTACT US

### Community Involvement

**DELAWARE BREAST CANCER RESILIENCY**

The Delaware Breast Cancer Coalition

The American Cancer Society is a national organization that provides information, support, and resources for people with cancer and their families. The American Cancer Society is committed to providing the highest quality of care and support to all people with cancer.

**Junior Achievement**

Junior Achievement is a national organization that provides financial literacy education to children and young adults. Junior Achievement is committed to providing the highest quality of education and support to all children and young adults.

**NATIONAL COALITION OF BROTHERLY VETERANS**

The National Coalition of Brotherly Veterans is a national organization that provides support and resources for veterans and their families. The National Coalition of Brotherly Veterans is committed to providing the highest quality of support and resources to all veterans and their families.

**Habitat for Humanity**

Habitat for Humanity is a national organization that provides affordable housing for people in need. Habitat for Humanity is committed to providing the highest quality of housing and support to all people in need.

**American Heart Association**

The American Heart Association is a national organization that provides support and resources for people with heart disease. The American Heart Association is committed to providing the highest quality of support and resources to all people with heart disease.











# PROVIDE AN ONLINE "CUSTOMER CENTER"

Stay connected with your customers even when you are not in the office!

- Allow customers to contact you with questions 24/7
- Send customers a link to submit their meter reads electronically
- After Hours Service Requests – Online 24/7
- A Customer Survey allows you to listen to your customer's needs
- Post Sale Survey • Post Service Call Survey
- Order Supplies Online – Automatically sends a "thank you" confirmation email
- Do you use • E-Info • OMD • Red Cheetah • BritLink • Biggest Book?
- *No problem! We'll integrate it into your site at no charge!*
- All of our forms have the new "captcha" security feature



# CAPTURE COMPETITIVE DATA

**COPY DOCTOR**  
 Anthony Moore  
 President  
 (323) 936-5600  
 (877) 938-COPY  
 amoore@CopyDoctor.com  
 TOSHIBA Lexmark CANON  
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**WIN** **BEST BUY**  
**\$250**  
 Best Buy Gift Card!  
 Register at [www.CopyDoctor.com/win](http://www.CopyDoctor.com/win)

Direct businesses to your website and capture their data!

- Allow people to **REGISTER TO WIN** to receive a gift card
- Their company and current equipment data will be sent digitally – directly to you! (vendor, lease exp, volumes, etc.)
- We can also help you create custom forms for the following:
  - Open house registration
  - Event: Business show or golf outing
  - Mailing list signup
  - Post-sale survey
  - Post-service call survey
- After **REGISTERING TO WIN** these new site viewers can now see your entire product line and current specials!

**Document Solutions**  
 of Springfield, Inc.  
 (417) 882-2416  
 Register to WIN!  
 A \$ 100 Gift Card of Your Choice!

Current Equipment Supplier: \*  
 Please select

Approximate current lease term expiration date: \*  
 Please estimate here or say "I'm not sure"

Black & White - Copy & Print Volume Per Month: \*  
 Please select

Where do you currently purchase your printer cartridges?

Do you know who your sales representative is with our company? \*  
 Yes  No

If so, please enter your Sales Representative's Name:

Contact information  
 Your Name: \*  
 Company Name: \*  
 Title:  
 Phone: \*  
 Email: \*

Questions / Comments:

Register to WIN a \$ 100 Gift Card of your choice!  
 To participate, please fill out the form to the left. GOOD LUCK!

**\$100**  
**QT QuikTrip**  
 Gift Card

**BEST BUY**

**RICOH IM C530FB**

**Speed**  
 Prints up to 55 ppm, copy, scan and fax.

**Resolution**  
 1200 x 1200 dpi max print.

**Paper Capacity**  
 up to 2,700 pages.

**Flexible Design**  
 Add powerful new features and capabilities as you need them.

**BUYERS LAB 2021 BLI PICK AWARD**

Color LED Multifunction Printer

Corporate Business Systems

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 Advanced Office Copiers  
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Referral Program  
 Just send us your referral, and if they make a qualifying purchase, we will bring you a new QT! Make sure to fill out your name and contact information along with the referral's full contact information.

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 Company Name: \*  
 Email: \*

Company you are Referring:  
 Contact Name: \*  
 Phone: \*  
 Email: \*

Potential Equipment Interested in:  
 Comments:  
 Thank you for being the best at what you do.

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**QT QuikTrip**  
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 111 Canfield Ave, Suite B15  
 Randolph, NJ 07869-1187

PRESORT FIRST CLASS U.S. Postage PAID Permit no. 220 Kansas City, MO



# PRODUCT CATALOGS

- Added to your existing website
- Products Automatically Updated All-Year-Long
  - Unlimited Catalogs at no additional cost
  - Login Access available but not necessary

## DEALER PRICING

- SET UP \$250
- Just \$ 1,750 / YR

Ask us about BTA and IBPI Member Specials!

# A NEW CUSTOM WEBSITE

- Customized and LIVE in just days!
- Includes Hosting, SSL Certificates, Licenses, etc.
- EVERYTHING IS INCLUDED - NO HIDDEN CHARGES.
  - Free updates anytime with quick turnaround.
  - Access to make edits with your own login

## DEALER PRICING

- SET UP \$1,999
- Just \$ 2,650 / YR

Ask us about BTA and IBPI Member Specials!

# CUSTOM POSTCARD CAMPAIGNS

- "SUMO SIZED" 9 x 11 sized cards - guaranteed to stand out!
  - WE CAN DESIGN, PRINT, ADDRESS & MAIL
- We can purchase mailing lists (with email) if needed

## DEALER PRICING

- Call us for custom pricing based on your requirements.

**Office: (913) 717-4995 ext. 10**

**CONTACT DAVID TODAY!**

**David@DealerSiteBuilder.com**